



TRIME, TECNOGEN partner to target growth in the North America Equipment Sector, Acquire FTG Equipment Solutions

September 3, 2021

Trime S.R.L. (a leading international manufacturer of Lighting Towers) and BGG Group, including TecnoGen Spa (a leading international manufacturer of Generators) have partnered to focus on growth in the North American equipment market. On September 3, 2021, the companies finalized the acquisition of their exclusive dealer in North America, FTG Equipment Solutions. All current FTG Equipment Solutions staff are to remain with the company. The acquisition will enable complete vertical integration from production through distribution.

FTG Managing Director, Steve Scattolini has been appointed to the position of President/CEO and will lead the North American operations for the company.

Andrea Fontanella and Paolo Tacconi, respectively Chairman and CEO of Trime, said: "We are very happy to have completed this acquisition which will strengthen the presence of our Group in the North American market, as well as the international positioning of the Group. North America represents the largest market in the world for lighting towers and, at this stage, is experiencing a deep change with an increasing interest in "green" products, which are already widespread in Europe and where Trime has always played a leading position".

"This acquisition has a strong strategic meaning as it allows the Group to strengthen our presence in one of the most important markets in the world increasingly oriented to high quality products. At the same time this deal will enhance the work done during the past five years of collaboration with FTG, ensuring continuity of support for our end customer.", said Renato Bruno, CEO of BGG Group.

Trime (www.trimegroup.com) is a company specialized in the design and production of a full line of LED Diesel, Hybrid, Solar and Battery Lighting Towers, DeWatering Pumps, Fuel Tanks, Wash Bays and Hydraulic Driven Tools for the construction and road works sector. Trime also produces products for the event market as well as for special projects such as civil protection interventions. All production takes place in Italy, in the plants of Cassinetta di Lugagnano (MI) and Villanova d'Ardenghi (PV). Trime's product range is now the widest and most innovative in the market with a strong focus on constant innovation that has led the company to be the first in the market to introduce LED lamps, hybrid machines, solar towers and energy saving towers in line with trending market demands for sustainable, efficient and eco-friendly products. In addition to the light towers, Trime has developed a wide range of electric generators under the Tekno Project brand, which, like the lighting towers, are sold to the most important rental companies in Europe, North and South America and Australia. In 2019, Trime acquired Doa, a company operating in the generators and hydraulic tools market. The Group has also subsidiaries in the UK and the Netherlands.



BGG (www.bgg.it) is a Group specialized in the production of generators, lighting towers, power stations and energy storage systems. It includes TecnoGen Spa with a full range of Diesel Generators, Hybrid Generators, Battery Packs, with their generator series Enermax, Mega Silent and Movie Master offered in the U.S. BGG Group has four production plants in Italy, one in the UK and one in Germany. The BGG Group includes TecnoGen Spa in Piacenza, Bruno Srl in Avellino, MGE in Bari. In the last years BGG acquired Milan Tractor Spa in Milan, operating in the field of special equipment and rental, and the Filippini brands in Reggio Emilia and the UK player SMC.